



Cobalt provides strategic advice for leading holograms provider

London, April 4, 2008 Cobalt, the Corporate Finance Technology, Media and Telecoms (TMT) specialist announced today that it has advised Light Impressions International Limited, a leading UK-based holograms security solutions business, on its sale to OpSec Security Group plc (LON:OSG), a UK/US-based anti-counterfeiting business.

Light Impressions works closely with a number of global companies, including the Chinese tobacco industry, to minimise counterfeiting activity. The deal provides OpSec with an increased presence in global markets, especially China, as well as significant industry experience.

Cobalt worked with the management of Light Impressions to review growth options including acquisitions, the result of which was pursuit of a trade sale. Having identified a number of suitable buyers, Cobalt managed and negotiated the sale to OpSec.

John Brown, the CEO of Light Impressions, added: "I am delighted to see Light Impressions move onto a suitable new owner and think that the strategic fit for OpSec is strong. I felt confident during the process that Paddy and his team were managing my interests very well and was impressed by their hands-on involvement and knowledge of the buyer's motivations and requirements."

Paddy McCWire, Founding Partner at Cobalt, said: "Having known John for 20 years, we are delighted to have advised Light Impressions on what has been a good exit. During the negotiations we had to balance the requirements of John, his majority US partner and professional MD, with a UK quoted buyer with operations on both sides of the Atlantic."

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Media information

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Cobalt Corporate Finance

Cobalt was founded in 1996 to provide independent, practical advice to mid-market Technology, Media and Telecoms companies. As this is the firm's sole focus it is able to combine expert advice with deep knowledge of the dynamics and activities in these sectors. The team provides a combination of backgrounds and sector expertise from senior roles in industry, private equity and advisory firms and between them they have completed over 100 transactions across the full spectrum of Technology, Media and Telecoms businesses.

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